

Position Description: Renewable Energy

Sales and Marketing Assistant/Analyst, Renewable Energy Markets

Position Details:

- Location: White Plains, NY
- Compensation: Commensurate with Experience

Position Summary:

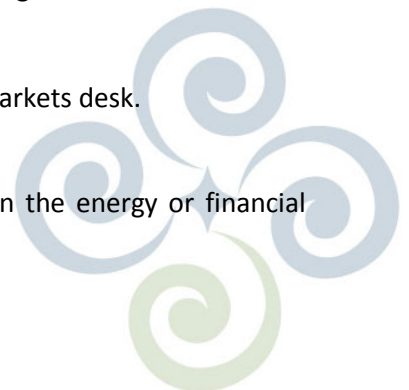
Evolution Markets seeks a dedicated, energetic individual interested in the renewable energy sector to contribute to the growth of the firm's industry leading Renewable Energy Markets brokerage desk. This individual would lead the desk's customer origination efforts, while supporting its brokerage operations as a market analyst.

Key Responsibilities:

- Develop and execute a plan for the origination of customer leads for the Renewable Energy Markets desk, expanding market coverage and promoting new service offerings.
- Leverage existing desk relationships to identify latent customer opportunities and direct trading interest to the desk's brokers for execution.
- Direct sales and marketing outreach for Renewable Energy Markets desk with existing and prospective clients.
- Manage communications infrastructure on behalf of Renewable Energy Markets desk, including market data properties, market analysis reports, and social media channels.
- Counsel new clients on market access strategies, including trade execution and risk management approaches to various renewable energy markets.
- Perform analysis of U.S. renewable energy markets, including emerging state energy policies, market supply/demand dynamics, and renewable energy credit price trends.
- Develop and manage financial models for U.S.-based renewable energy generation and various renewable energy credit markets.
- Assist in the administration of trades facilitated by the Renewable Energy Markets desk.

Candidate Qualifications:

- Experience as a marketer, sales manager or related position, preferably in the energy or financial services industry.



- The ideal candidate will have knowledge of U.S. renewable energy market fundamentals, including developers, load-serving entities, and end users, as well corresponding renewable energy credit trading markets.
- Candidate should demonstrate the following characteristics:
 - Results oriented
 - Team player
 - Able to make quick and independent decisions
 - A strong communicator with excellent interpersonal skills
 - Self-starter and independent achiever
- A Bachelor's degree in Business, Engineering or related field.
- Experience in advanced use of Microsoft Excel, specifically with financial models and supply/demand forecasts.
- Ability to thrive in a fast-paced entrepreneurial environment, and work well in a tight-knit team environment.

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